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ASORIP NPC

ACTIVE
SINCERE
ORGANISED
REALISTIC
INTELLECTUAL
POSITIVE

We have a "never surrender team" that will "respond" with "aggressive execution" to "terminate" any business and or training needs that you may have, irrespective of the size and complexity...

PRE-CUSTOMISED COURSES

The list below illustrates "courses" that were "pre-customised" for existing clients. This list is not exhaustive, as we "tailor" to meet your requirements.

Cashier / Merchandiser – Conduct point of sales operation in a retail environment

Dispatch stockDisplay stockHandling cash

Mark merchandise and maintain displaysProcess payment at point of sales

Procure and buy stockPromoting merchandise

Receive stockRecord transactions

Cleaner – Clean bathrooms and toilets

Clean building surroundsClean vehicle interiorClean windows

Sweep floors

- Wash the exterior of a car manually

- Wash the exterior of a car using automated vehicle washing equipment

- Wet mop floors

Conducts Sales – Advise customers on optimal choices

- Categorise tyre application for agricultural machinery and other applications

Conduct sales and support servicesDeliver a purchased vehicle to the client

- Demonstrate knowledge of automotive vehicle tyres

- Demonstrate product knowledge of vehicle components and systems

- Facilitate sales of products to fleet owners

- Generating sales opportunities

Orientate the customer to the technical features of a heavy vehicle
Orientate the customer to the technical features of a passenger vehicle

- Processing of automotive orders and payments

Receive and maintain stockSustain customer relationsValuate used vehicles

Drawing and Measuring – Engineering drawings

- Measuring and marking off

Cutting and Welding – Oxy-fuel cutting and welding

- Plasma cutting

- Supervise the steel welded tube manufacturing process

Erect and Dismantle Scaffolding - Erect and dismantle scaffolding

Finance and Insurance – Basic business finance

Basic financial statementsBasic personal finance

- Business plans

- Demonstrate knowledge of financial and insurance services

- Estimating cost and booking in work

- Evaluate personal sales performance in the retail industry

Explain credit life insuranceHandover a serviced vehicleManage finances of a new venture

- Performing basic business calculations in Retail/Wholesale practices

Finance and Insurance – Pre-delivery inspection and problem solving

- Understand basic finances and money laundering legislation

- Understand vehicle finance

Understanding sales organisationsWarranty as a class of insurance

Food Handler

Follow food safety practices

- Handle and bake frozen goods

- Identify good health habits

Forecourt Attendants

- Direct, receive and communicate with customers on the forecourt

- Perform basic safety checks to ensure general vehicle safety

- Perform vehicle maintenance on the forecourt

Human Resources

- Conduct targeted training and development using given methodologies

- Diversity in the work environment

- Employ a systematic approach to achieving objectives

– Entrepreneurship: Business management– Entrepreneurship: Business performance

- Entrepreneurship: Business plans

- Entrepreneurship: Cost and price a product

- Entrepreneurship: Demonstrate entrepreneurial competence

Entrepreneurship: Getting startedEntrepreneurship: How to get funding

- Entrepreneurship: Interpret basic financial statements

- Entrepreneurship: Manage finances of a new venture

- Facilitate group work in development practice

- Handle and resolve conflict

- Industrial Relations: Conduct a disciplinary hearing

- Industrial Relations: Institute disciplinary action

- Industrial Relations: Shop floor

- Manage assessment in a learning organisation

- Manage time and work processes within a business environment

- Meetings

- Raise employee morale

 Represent stakeholders in consultations and discussions on matters that arise at shop floor level

- Supervision and leadership in the workplace

- Team dynamics: Building teams

- Team dynamics: Conflict management

- Team dynamics: Enhance team performance

- Team dynamics: Group work

- Team dynamics: Identify team records

- Team dynamics: Individual vs. Team performance

Team dynamics: Induct into teamTeam dynamics: Lead a team

- Team dynamics: Maintain team records

- Team dynamics: Measure effectiveness of performance

- Team dynamics: Raise employee morale

- Training and learning techniques in the workplace

- Working and communicating with others

Information Technology

- Basic PC Concepts / Microsoft Windows 7

- Managing files in a Graphical User Interface (GUI) environment

- Microsoft Excel 2010

- Microsoft PowerPoint 2010

- Microsoft Word 2010

 $- \ Use \ generic \ functions \ in \ a \ Graphical \ User \ Interface \ (GUI)-environment$

Life Skills

- Communication Studies and Language

- Introduction to the world of work

- Personal management

Logistics and Planning

- Apply basic road transport managerial principles

- Apply integrated process control methods

- Apply Principles of Supply Chain Management in a Freight Forwarding Operation

- Apply the Strategic Process during Planning

- Applying basic principles of local and international trade

- Coordinate predictive and preventive maintenance

- Count stock for a stock-take

 Demonstrate an understanding of manufacturing, principles, methodologies and processes

Logistics and Planning

- Handle and care for materials
- Inventory in the supply chain
- Maintain stock levels
- Maintaining and repairing equipment
- Manage inventory
- Manage logistics operations
- Perform first line maintenance
- Prepare for freight storage
- Production planning, supply and demand
- Receive store and issue goods
- Role of logistics in a production environment
- Separate, handle, store treat and transport waste.
- Understand the road transport industry in South Africa
- Understanding industry, structures, terms and concepts

Maintenance and Repair

- Control workflow
- Process service and repair requests
- Repair minor dents on ferrous body shell and parts
- Repair of non-ferrous metal components
- Schedule a vehicle for servicing

Management Skills

- Analyse the role that emotional intelligence plays in leadership
- Apply efficient time management to the work of a department/division/section
- Apply innovative thinking to the development of a small business
- Apply technical knowledge and skill to align business unit performance to business goals
- Business writing skills
- Demonstrate an understanding of basic accounting practices
- Demonstrate entrepreneurial competence
- Effective Leadership
- Effective Listening Skills
- Emotional Intelligence
- Manage administration records
- Manage learner information using an information management system
- Plan strategically to improve business performance
- Present information in report format
- Text comprehension skills
- Understand an entrepreneurial profile

Operations Optimisation

- Demonstrate an understanding of the factors influencing the quality of measurement
- Operations optimisation
- Solve problems, make decisions and implement solutions

Production Processes

- Anticipate and troubleshoot machine functioning
- Assembling and finishing manufactured goods
- Improving Productivity
- Operate a production process
- Prepare, set up and operate process equipment in a production environment
- Prepare, use and operate equipment to support a manufacturing process
- Set up production machines

Project Management

- Project Management: Teamwork
- Project Management: Cost Budgets
- Project Management: Document Management
- Project Management: Corrective Actions
- Project Management: Team Member
- Project Management: Procurement

Safety and Quality Induction

- Adhere to professional conduct and organisational ethics
- Apply quality procedures
- Applying safety, security and housekeeping
- Contribute to and improve on the operation of a quality assurance system
- Demonstrate knowledge and application of ethical conduct in a business environment
- First Aid Level 1 (Basic life support)
- First Aid Level 2 (Basic life support)
- First Aid Level 3 (Basic life support)
- First Aid: Unit Standard Based

Safety and Quality Induction

- Hand and measuring tools and tasks
- Maintain the quality assurance system
- Monitor and control quality control practices in a manufacturing/engineering environment
- Monitor machining process, interpret statistical process control charts, and rectify production problems
- Monitor the quality of the input materials and the manufactured plastic product
- Perform statistical process control
- Select, use and care for engineering hand tools
- Select, use and care for engineering power tools
- Select, use and care for power tools
- SHEQ Advanced Fire Fighter
- SHEQ Adviser for Management
- SHEQ Adviser for Management
- SHEQ Awareness
- SHEQ Basic Fire Awareness
- SHEQ Basic Fire Fighter
- SHEQ Compliance / Incident Investigator
- SHEQ Fire Fighting
- SHEQ Fire Marshal
- SHEQ HIRA (Hazard Identification and Risk Assessment)
- SHEQ Induction for New Entrants
- SHEQ Legal Liability (OHSAct & Regulations)
- SHEQ Representative
- SHEQ Safety Officer
- SHEQ Supervisor
- The impact of materials on the environment
- Use and care for tools and equipment

Security Training

- Grade E
- Grade D
- Grade C
- Grade B
- Grade A
- Response Officer (RO)
- Cash In Transit (CIT)
- Duties of Patrolmen or Security Officers.
- Duties of Access or Gate controllers.
- Duties of a Senior Security Officer.
- Duties of a Junior Supervisor.
- Duties of a Senior Security Officer with a managerial function over a number of people.
- Duties of a Security Officer employed to respond to various types of alarm situations.
- Duties of Security Officer conveying cash or valuable assets.

PECB

- Levels
 - > Introduction
 - Foundation
 - Lead Implementer
 - Lead Auditor
 - Manager
 - Lead Manager
- Introduction to the concepts of management and implementation of a management system.
- Overview of best practices to implement and maintain a management system.
- Manage the implementation and management of a management system.
- Manage the audit of a management system.
- $-\,\mbox{Master}$ the fundamental concepts and principles of a management system.
- Manage the implementation and management of a management system.

Systems

QUALITY MANAGEMENT SYSTEMS:

- ISO 9001 Quality Management
- ISO 13053 Six Sigma
- ISO 13485 Medical Devices Quality Management System
- ISO/IEC 17025 Laboratory Management System
- ISO 30301 Management System for Records
- ISO 21500 Project Management

HEALTH, SAFETY, AND ENVIRONMENT:

- ISO 14001 Environmental Management
- ISO 20121 Event Sustainability Management System
- ISO 22000 Food Safety Management System
- ISO 26000 Social Responsibility
- ISO 45001 Occupational Health and Safety Management
- OHSAS 18001 Occupational Health and Safety Management System

CONTINUITY, RESILIENCE, AND SERVICE MANAGEMENT:

- ISO 22301 Business Continuity Management System
- ISO 28000 Supply Chain Security Management System
- Disaster Recovery

INFORMATION SECURITY MANAGEMENT:

- ISO/IEC 27001 Information Security
- ISO/IEC 27002 Code of Practice for Information Security Controls
- ISO/IEC 27005 Information Security Risk Management
- Risk Assessment Methods

IT SECURITY:

- ISO/IEC 27032 Cyber Security
- ISO/IEC 27034 Application Security
- ISO/IEC 27035 Incident Management
- SCADA Security Manager
- Penetration Testing Professional
- Computer Forensics

SERVICE MANAGEMENT

- ISO/IEC 20000 IT Service Management
- Outsourcing
- ISO 55001 Asset Management

TRANSPORTATION, TELECOM AND ENERGY

- ISO/TS 29001 Oil and Gas Quality Management
- ISO 50001 Energy Management System
- ISO 39001 Road Traffic Safety Management

My Notes